

Security Engineer as a Service (SEaaS)

Program Overview

Experienced Cyber Security Engineers are hard to come by and expensive in today's market. CyFlare is offering its signed resellers the ability to get access to top Security Engineers as a shared resource to ease the burden of entering the security market with engineering talent.

This resource will act as an extension of your team to discuss security projects in general, not just CyFlare solutions and services. We are committed to providing agnostic services and work with your agenda and cultural requirements, not as a CyFlare agent.

The Security Engineer will assist with:

- Client discovery calls
- Security Reference Architecture building and discussions
- Documentation / Collateral Creation / Whitepaper
- Webinar Delivery
- Incident forensics and remediation
- SOW Creation
- Project Management
- Solution specific discipline
 - Resources have varied backgrounds
 - Resources can consume training to where specialization is desired
 - Liaise with the vendors for project scoping, POC's, Deployments etc..
- Pre-sales engineering
 - Discovery
 - Sizing / Scoping
 - POC Planning and Delivery
 - General Q/A
 - POC Summaries
- Professional Services:
 - Deployment Planning and Delivery
 - T&E Based projects

Full Time Security Engineer Contracting is available. Call for email your account manager for pricing.

*Requires minimum of 8 hours (in a single business day) against committed time regardless of trip duration, number of customers visited etc.. Additional days needed (client engagement, internal meetings or marketing events) will consume 8 hours regardless of time spent.

Travel & Expenses would be billed for actuals and mutually agreed ahead of time.



Program Rules

Request Lead times are the committed service level agreement. Response and commit will be as soon as possible within each tier.

Customer facing calls will consume a minimum of 1 hour time. Time spent over the hour will be consumed for actual time utilized.

Time is consumed / delivered per month. Hours do not rollover.

Interview with the assigned SE will be provided.

SE resources may be variable based on specific requirements of the engagement and our SE skill-sets as mutually agreed.

Hours can be used in advance with payment of the months fees.

Example for a Platinum Partner: In month two, 60 hours of total time are needed by the SE. Payment of the month 3 fees will allow the resource to be used in month 2 leaving 20 hours balance for month 3.

Resource Profile

10+ years IT and Security Experience

Ability to deliver in person or webinar presentations and demos

Strong written communication skills for team interaction, sales proposal, operational processes and thought leadership collaterals

Ability to dynamically handle customer situations pre and post sales.

Strategic thinker to help advance the deal

Rapid responder

Self starter that can manage demos, presentations, POC's and deployments independently

IT/Networking generalists and Cyber Security SME's (firewalls, proxies, endpoint, email, systems management, Active Directory, Windows Server, Linux, SIEM, IAM/PAM etc...)

Contact Us

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